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From Architecture to Business





☐ Architecture: What changes from 4G to 5G architecture? □ IoT: How does 5G contribute to the Internet of Things? Private 5G: Is it worth it? ☐ Value chain players: Equipment suppliers x Potential infrastructure players for private 5G and its variations. ☐ Trends: What operators in the world plan with 5G and how is Brazil? Business: Consumers, new products and services: what can we expect and how can we anticipate? ☐ Results: When 5G becomes real, where is it real, investments and how to make money with this technology? ☐ Masterthings: Interaction and exchange of experience with experts from "Everything About IoT".

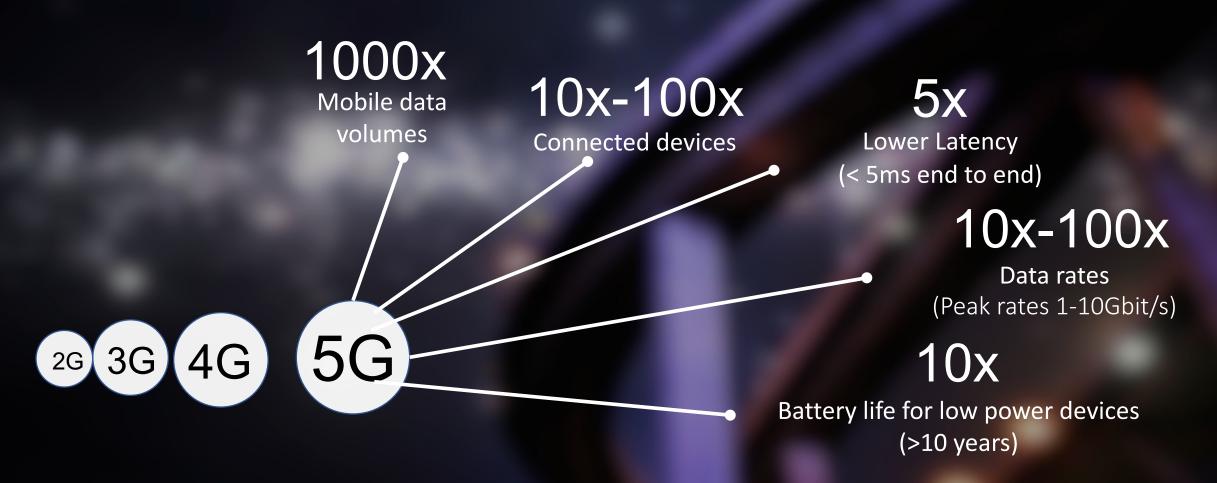


Architecture

Architecture: What changes from 4G to 5G architecture?

5G evolution into the future





Source: METIS

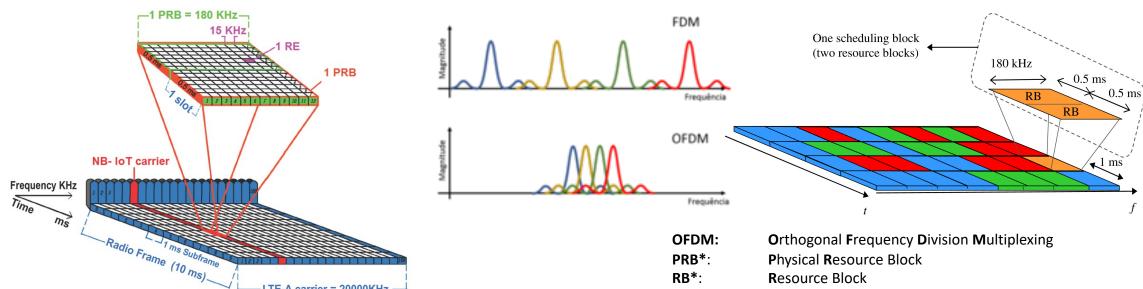


Fact or Myth?: The Truth About 5G

- Myth 1: 5G is an untested new technology.
 Fact: The technology that 5G depends on is not new (It's an evolution of 4G); it is an integral part of our lives and is tested to strict international safety standards.
- Myth 2: 5G is harmful to human health.
 Fact: According to WHO, there is no evidence to suggest that 5G is harmful to human health.
- Myth 3: 5G uses higher frequencies, which means higher levels of radiation.
 Fact: 5G will operate using higher frequencies (less penetration) and generate lower levels of electromagnetic energy.
- Myth 4: Electromagnetic energy is emitted only by telecommunications installations.
 Fact: Electromagnetic energy is emitted from a variety of natural and man-made sources, including, but not limited to, telecommunications.
- Myth 5: All electromagnetic energy is dangerous.
 Fact Some electromagnetic energy can be dangerous under some circumstances, but not used for telecommunications.



OFDM LTE (NR)



Orthogonal Frequency Division Multiplexing or OFDM is a modulation format that is being used for many of the latest wireless and telecommunications standards such as 4G (LTE) and 5G (NR). OFDM has been adopted in the Wi-Fi field, where standards such as 802.11a, 802.11n, 802.11ac, 802.11ax (Wi-Fi6) and more.

LTE-A carrier = 20000KHz -

An LTE PRB, Physical Resource Block in 4G, is defined as consisting of 12 consecutive subcarriers for a slot (0.5 ms).

An NR RB, Resource Block in 5G contains 12 subcarriers in the frequency domain similar to LTE.

A PRB/RB spans 12 subcarriers in 7 OFDM symbols and in total $12 \times 7 = 84$ REs

Physical Resource Block

RB*: **R**esource Block RE: Resource Element NB-IoT: Narrow Band IoT

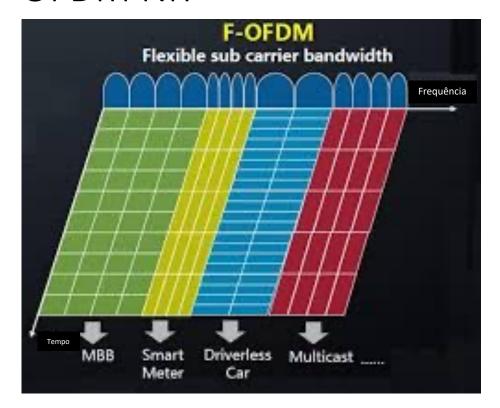
(DL 26-127Kbit/s UL ~17-159Kbit/s)

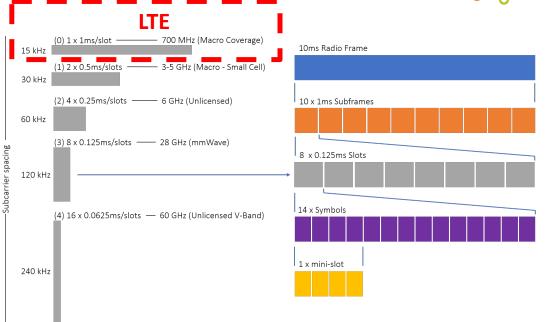
* PRB ⇔ RB

Bandwidth	Resource Blocks	Subcarriers (downlink)
5000 KHz / 5MHz	25	301
10000 KHz / 10 MHz	50	601
15000 KHz / 15 MHz	75	901
20000 KHz / 20 MHz	100	1201

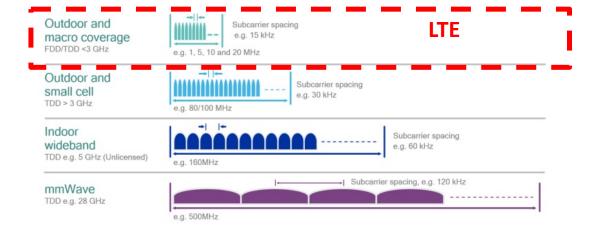


OFDM NR



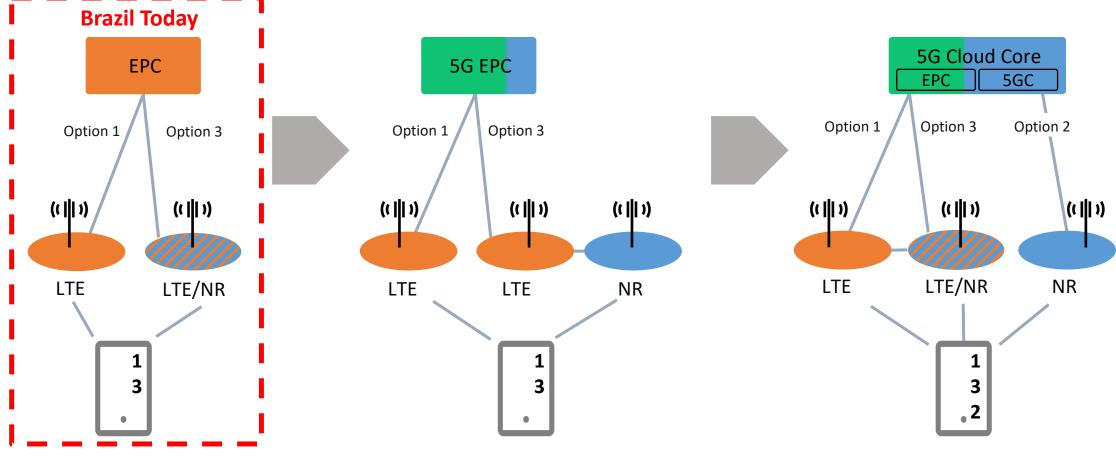


In NR, similar to LTE, a radio frame is fixed at 10 ms, which consists of 10 subframes of 1 ms each. However, unlike LTE, which has a fixed sub-carrier spacing (SCS) of 15 kHz, NR supports scalable numerology for more flexible deployments covering a wide range of carrier frequencies and services



TUDO IOT

5G Cloud Core: Key enabler for 5G



LTE: Long Term Evolution NR: New Radio

EPC:

DSS: Dynamic Spectrum Sharing

Evolved Packet Core

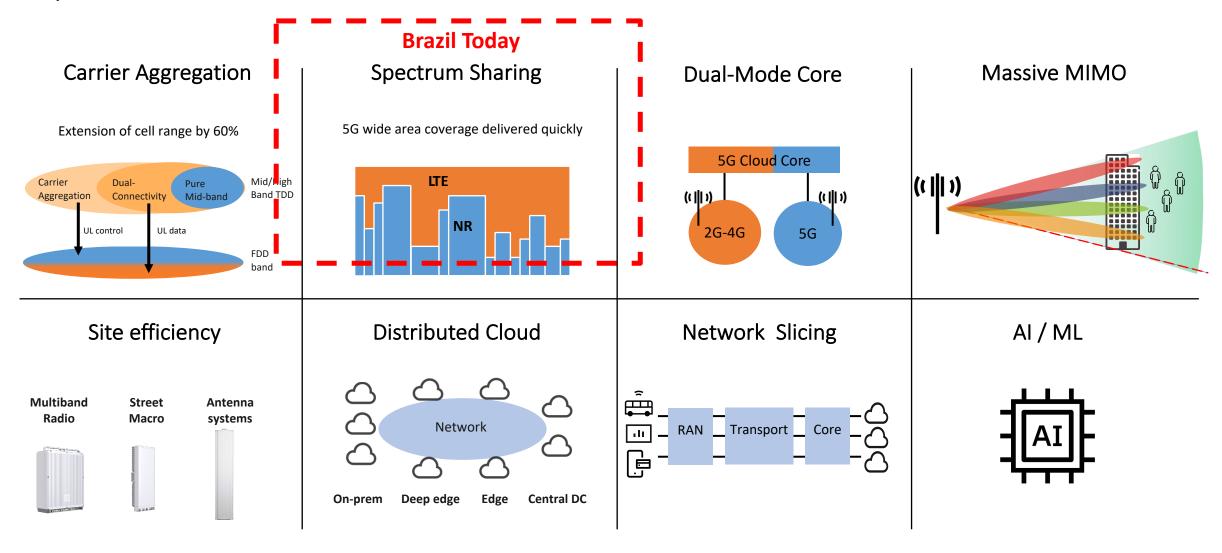
Option 2 \Leftrightarrow SA: Stand Alone

Option 3 ⇔ NSA: None Stand Alone





Top 5G Enablers on 5G Platform

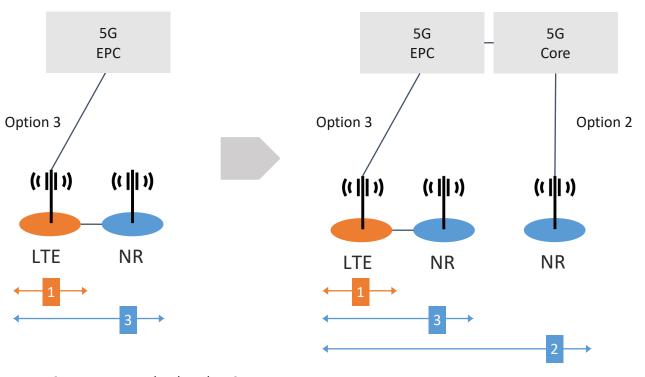




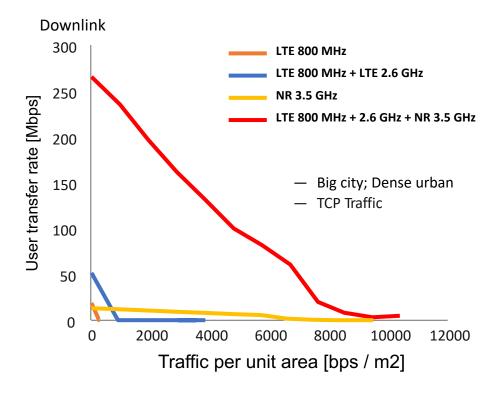
Leverage the 4G/LTE Installed Base

5G/NR uses 4G/LTE coverage to set up a connection...

... in the end, the 5G/NR can work alone too, but...



... performance will be higher with 5G/NR + lower (4G/LTE) bands



Option 2 ⇔ SA: Stand Alone

Option 3 ⇔ NSA: None Stand Alone

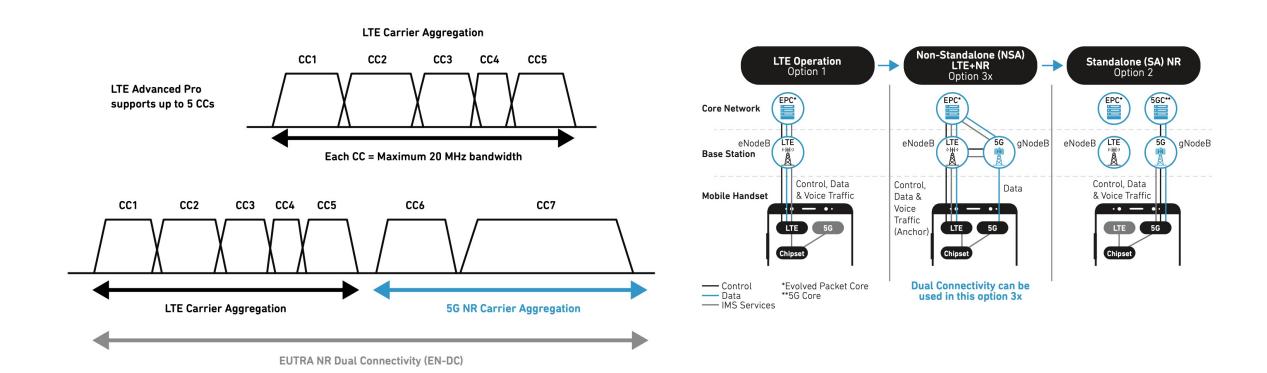
EPC: Evolved Packet Core LTE: Long Term Evolution

NR: New Radio



Carrier Aggregation

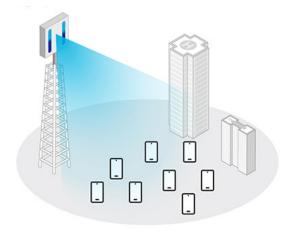
Carrier aggregation is a wireless communication technique used to increase the data rate per user, whereby multiple frequency blocks (called component carriers) are assigned to the same user.



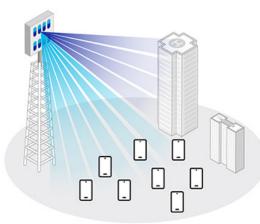


Massive MIMO: Functionality

Legacy antenna

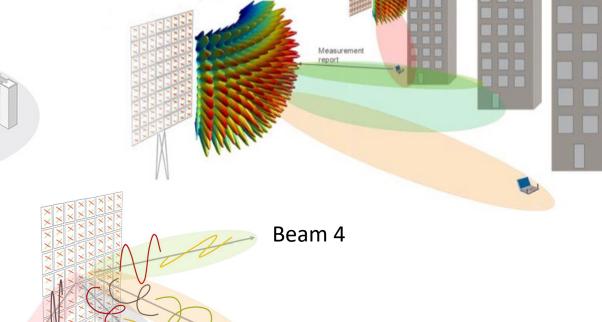


Massive MIMO antenna



Beam 1

Massive MIMO - which is an extension of MIMO - expands beyond legacy systems by adding a much larger number of antennas to the base station. The "massive" number of antennas helps to focus energy, which brings dramatic improvements in throughput and efficiency.

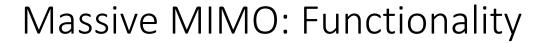


Beam 3

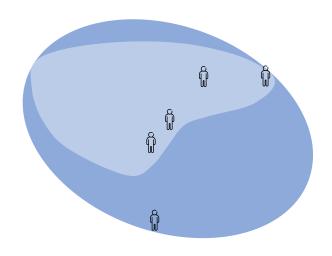
Beam 2

Mobility action TRIP2, A

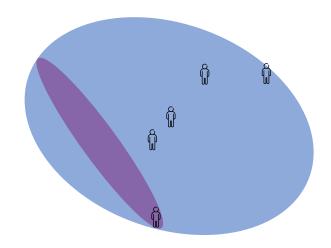
MIMO: Multiple Input Multiple Output



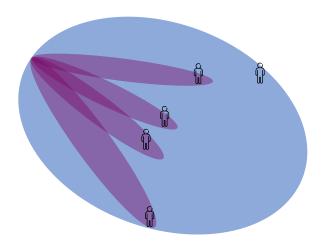




- Cell Shaping
 - Define cell shape to fit UE distribution
 - Decreases the inter cell interference



- Single-User MIMO
 - Sharp beam follows UE
 - Higher SINR increases data rate
 - Benefit irrespective of load



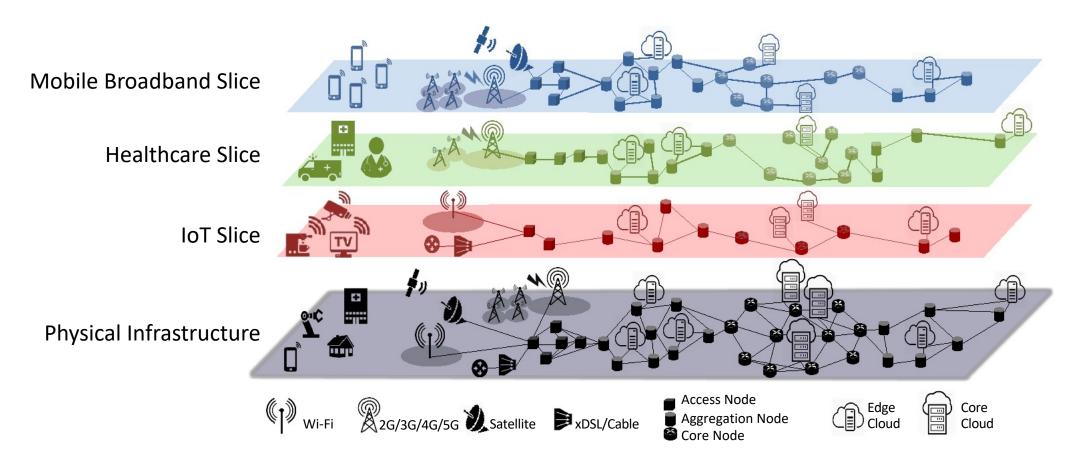
- Multi-User MIMO
 - Multiple UEs reuse same frequency-time resources
 - Capacity gain in high load and when channel is suitable

MIMO: Multiple Input Multiple Output



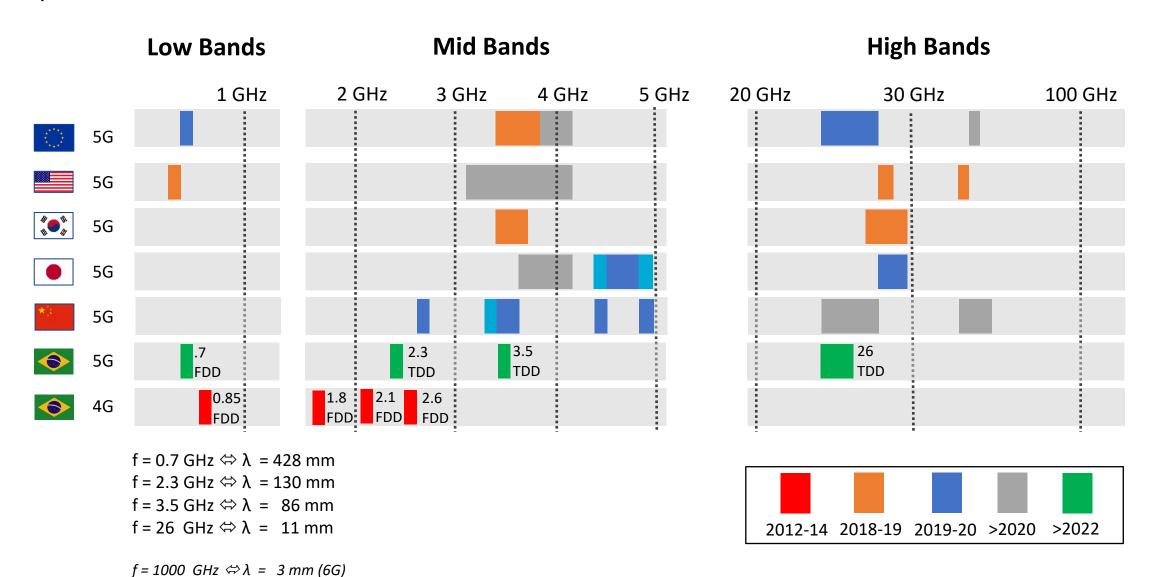
Network Slicing

Network splitting overlaps multiple virtual networks into a shared network. Each slice of the network can have its own logical topology, security rules, and performance characteristics—within the limits imposed by the underlying physical networks.



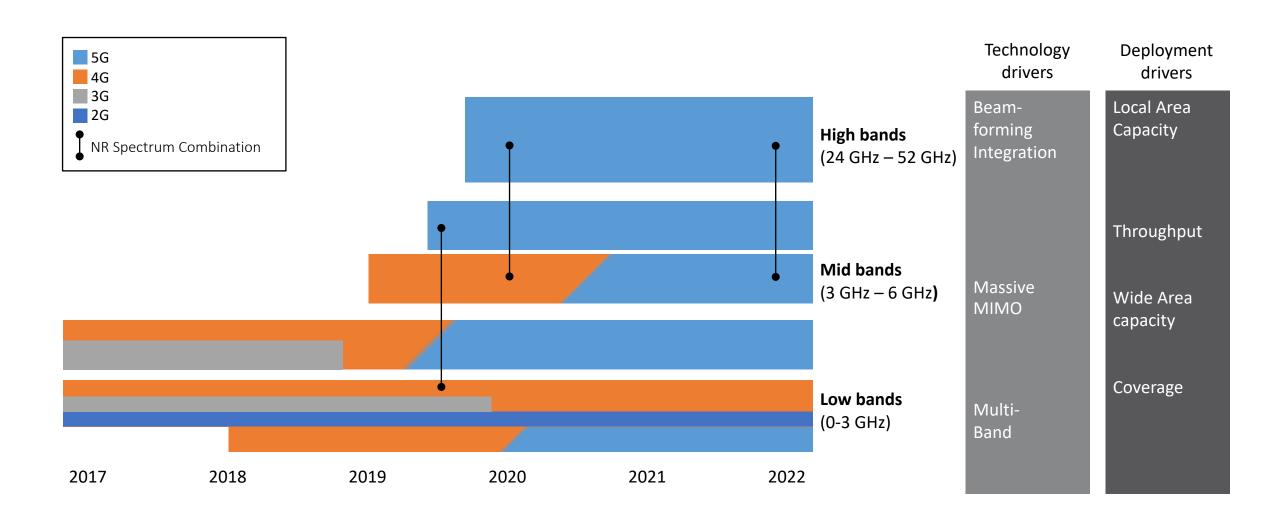


Spectrum



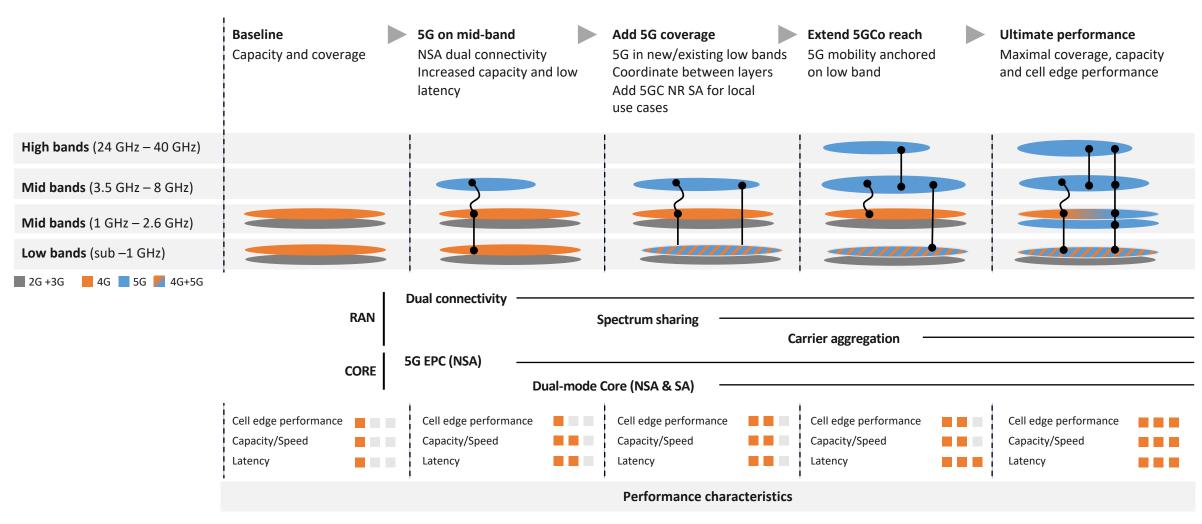








Operator spectrum evolution for MBB



SA: Stand Alone (Estar Sozinho)
NSA: None Stand Alone (Não estar Sozinho)



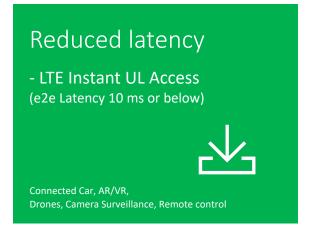
IoT

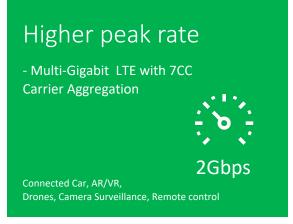
IoT: How does 5G contribute to the Internet of Things?



IoT broadband solutions

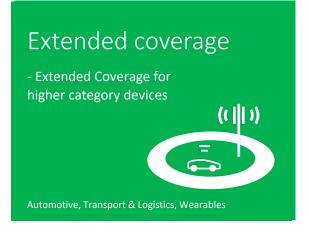
Enabling more demanding use cases cross verticals, leveraging 4G and 5G









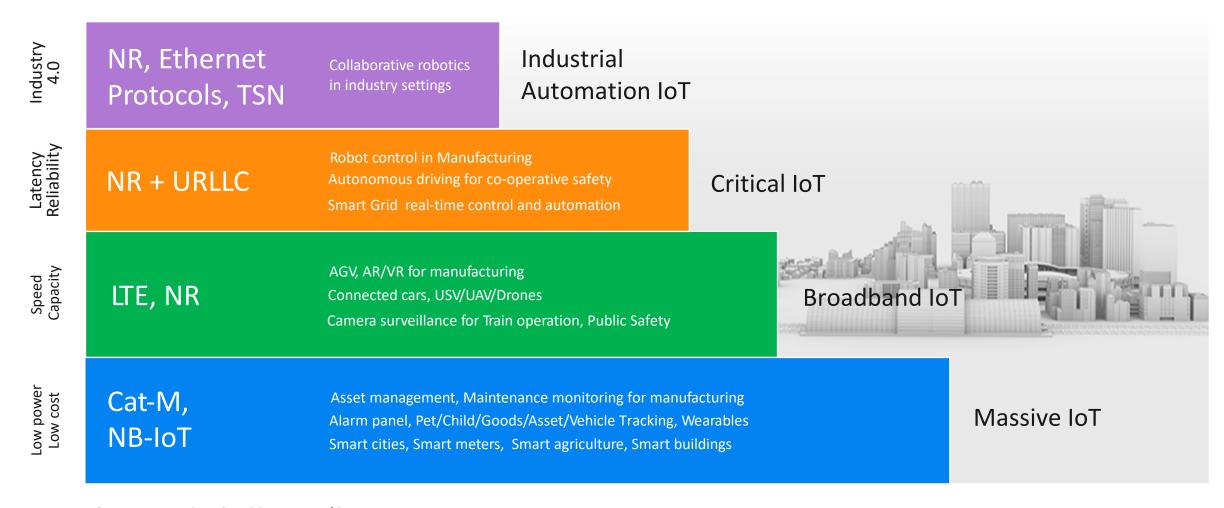








One network - meeting diverse set of use case



TSN: Time Sensitive Networking

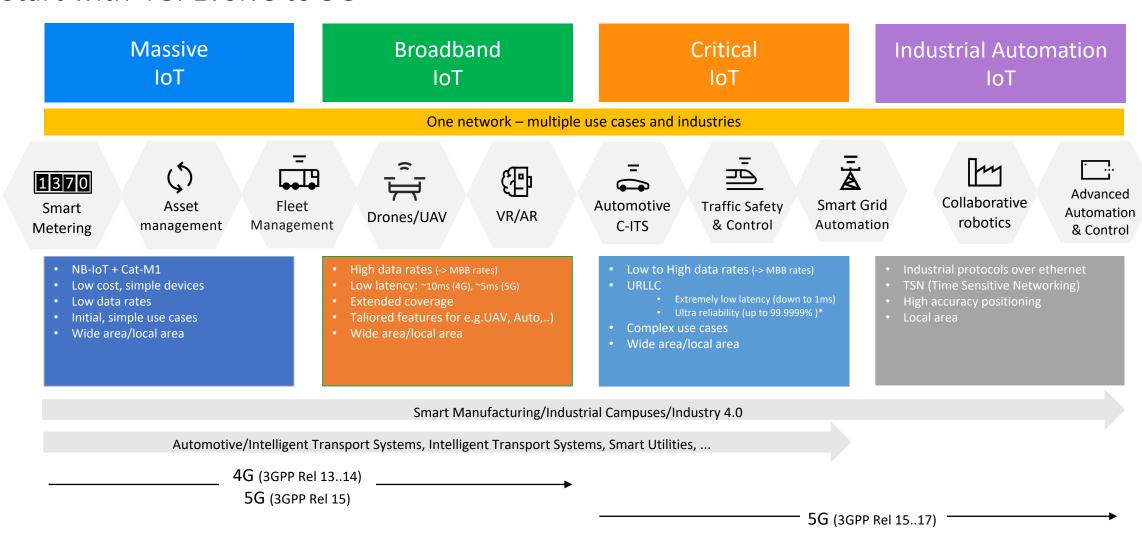
URLLC: Ultra-reliable low-latency communication

NB-IoT: Narrow Band IoT

Use Cases beyond eMBB

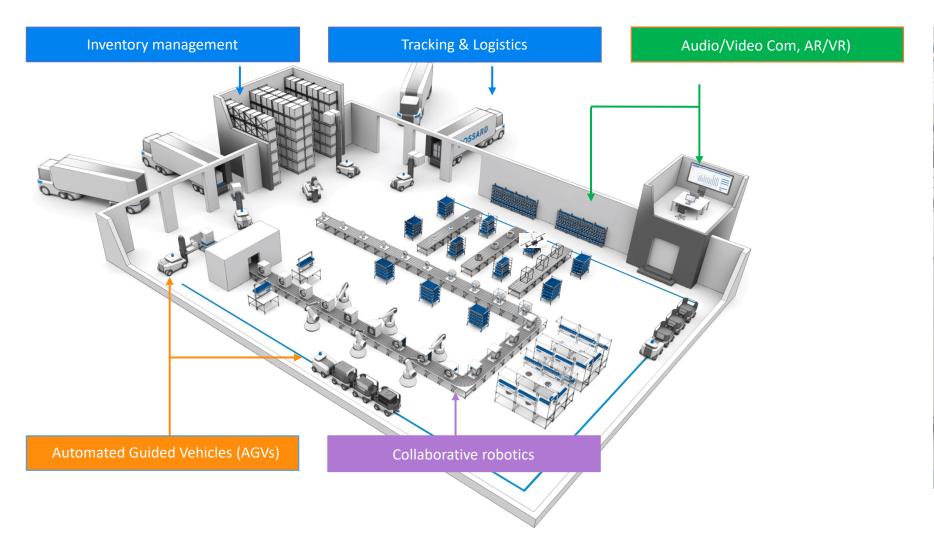
Start with 4G. Evolve to 5G







Cellular IoT segments for smart manufacturing







Private 5G

Is it worth it?



How Private 5G Networks Can Transform All Industries

In terms of physical deployment, the term "Private Network" refers to networks with radio, core and transmission resources dedicated to the company and – crucially – under the control of the company. This generally means that the network equipment will be deployed at the customer's premises, regardless of which party manages it on a day-to-day basis.

Mining



Energy



Industry 4.0



Airports



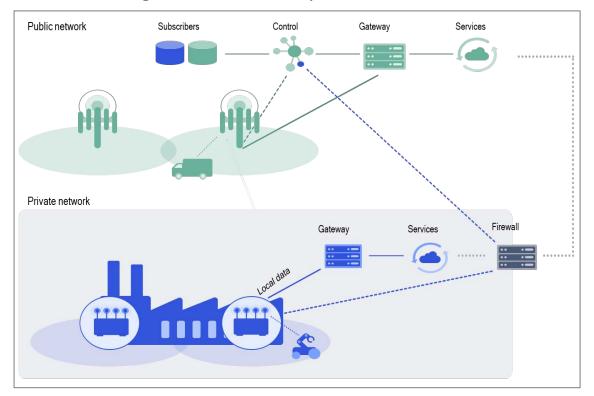
Ports





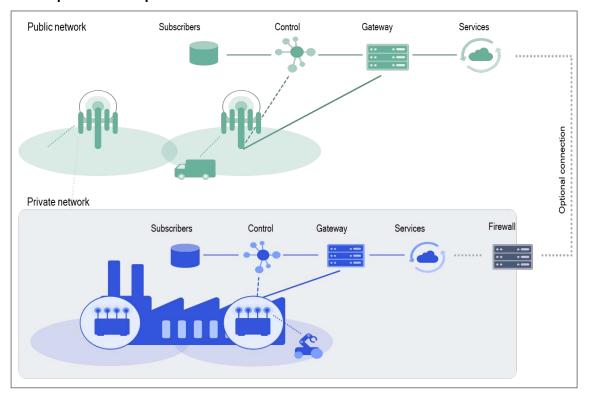
Private Network Implementation Models

Network integrated with the operator's network



Private networks implemented in conjunction with a public network. Several levels of integration are possible.

Independent private 5G network



Independent private networks, without dependencies on a licensed public operator or a long-distance network. Integration with the public network is possible, but optional.

Source: Qualcomm Whitepaper



Private Network Implementation Models

Spectrum Options for Industrial IoT

Spectrum Type	Description
Licensed spectrum owned by operators	 Continuation of the classic spectrum licensing model Protected use makes this spectrum attractive for users with reliability concerns Mechanisms for renting/sharing spectrum for private networks are under development
Dedicated Corporate Spectrum	 Model pursued in various markets For example, Germany must allocate 100 MHz (3.7-3.8 GHz) to industrial users Attractive where available; however, there is some risk of being a niche ecosystem.
Unlicensed spectrum (with asynchronous sharing)*	 5GHz is the main band; US to open 6 GHz, with Europe to follow Listen-before-speak regulations already built into 5GHz Most useful for private 5G networks that don't require URLLC
Unlicensed spectrum with synchronized sharing*	 On new unlicensed allocations (eg 6GHz), there is an opportunity to introduce new sharing mechanisms Over-the-air sync is a lightweight way to improve sharing Allows for more reliable performance in co-located deployments; makes unlicensed spectrum suitable for URLLC applications

URLLC: Ultra-reliable low-latency communication

^{* 6} GHz in Brazil would be for WiFi-6 and 100% unlicensed



Value chain players

Equipment suppliers x Potential infrastructure players for private 5G and its variations.

5G network providers



Traditional providers:

- Ericsson
- Huawei
- Nokia Siemens
- ZTE









"New" Providers:

- Altiostar
- Cisco Systems
- Datang Telecom
- Qualcomm
- Samsung













Trends

What operators in the world plan with 5G and how is Brazil?

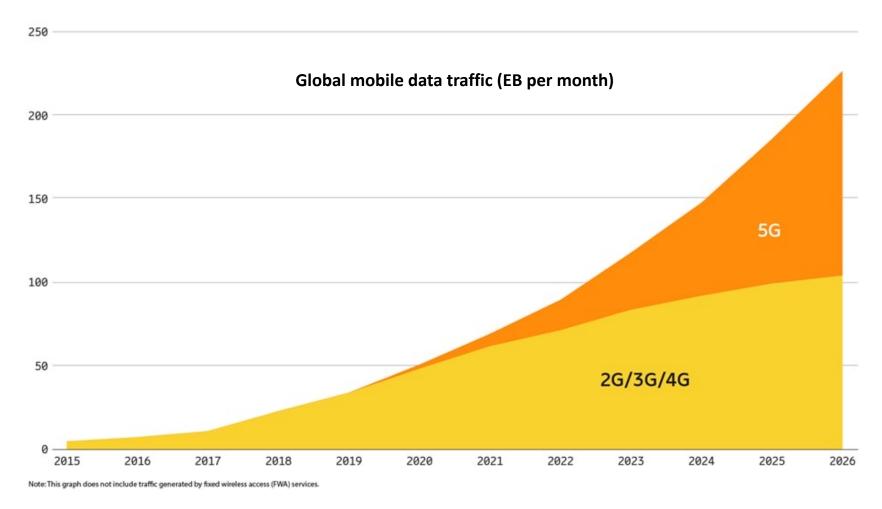


5G networks are expected to carry 54% of all mobile data traffic by 2026

Smartphones continue to generate the most mobile data traffic - nearly 90% today and projected to reach 95% by the end of 2026

226EB

Total traffic predicted to reach 226 Exabytes per month in 2026

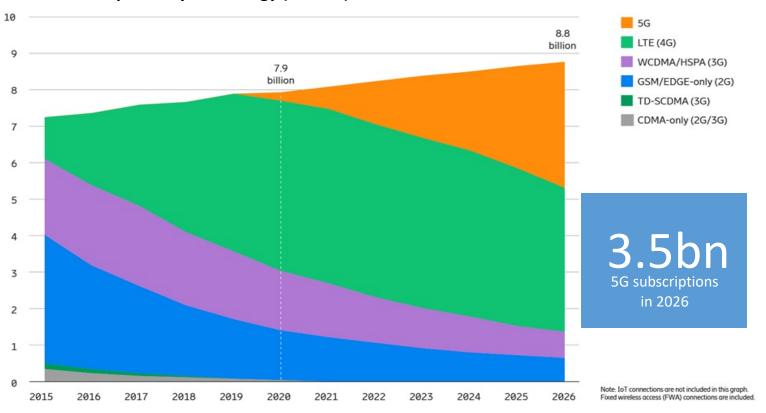


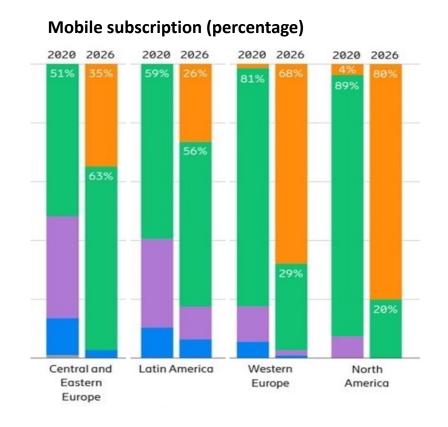
Source: Ericsson Mobility Report



Strong Moment for 5G - Forecast in 2020

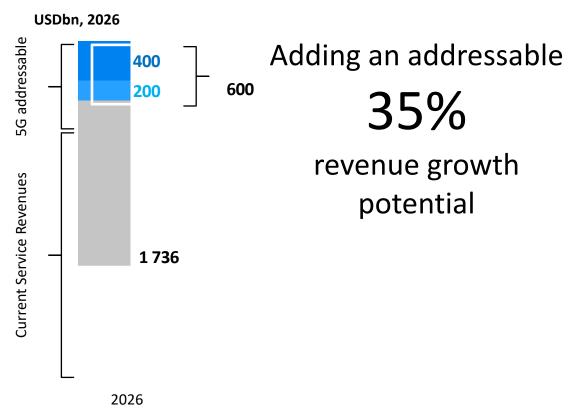
Mobile subscriptions by technology (billions)

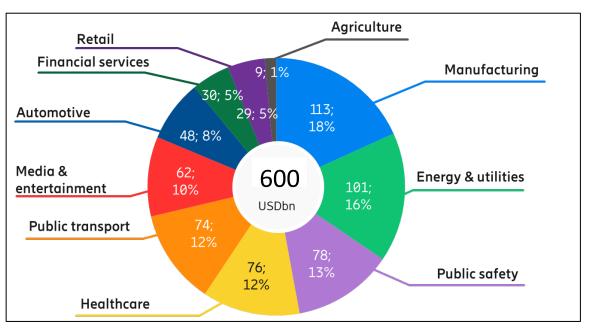






5G Revenue Potential for Operators Addressing Industry Digitization





Service enabler and service creator revenue potential

Network Developer Revenue Potential



70% of Wide Area IoT Devices Will Use Cellular Technology by 2022

Connected Devices (Billions)



CAGR:	Compo	und an	nual gr	owth rate
CAUN.	Compo	unu an	illual gi	Owthiate

	2016	2022	CAGR
Wide-area loT	0.4	2.1	30%
Short-range IoT	5.2	16	20%
PC/laptop/tablet	1.6	1.7	0%
Mobile phones	7.3	8.6	3%
Fixed phones	1.4	1.3	0%
	16	29	10%

Billions



Business

Consumers, new products and services: what can we expect and how can we anticipate?





BROADBAND AND MEDIA EVERYWHERE



SMART VEHICLES, TRANSPORT



CRITICAL SERVICES AND INFRASTRUCTURE CONTROL



CRITICAL CONTROL
OF REMOTE DEVICES



HUMAN MACHINE INTERACTION



SENSOR NETWORKS





USE CASE 1



BROADBAND and media everywhere

Benefits



5G technology brings

- Mobile broadband in crowded areas
- Media consumption on consumers' terms
- TV for in-home screens and mobile devices
- Evolved Mobile Enterprise collaboration services

Maximizes customer experience in both indoor & outdoor environments

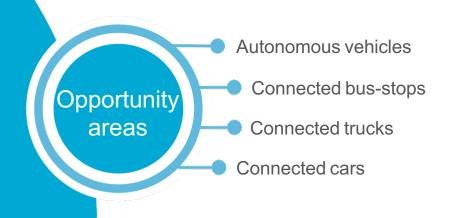
Enables industry transformation

Meets **consumer demands** for TV on their terms

Target Users

- Mobile operators
- Pay TV Operators
- > Broadcasters
- Over The Top providers





Benefits

5G technology brings

- Sustainability
- Safety
- Fleet monitoring
- Navigation & augmented reality
- > Eco-system scale and diversity

SMART VEHICLES and TRANSPORT

Intelligent transport systemsand massive machine type communication

New services and business models can be supported with **sensors** embedded in **roads**, **railways** and **airfields** to communicate to each other and/or with **smart vehicles**

- Automotive
- Security & insurance
- Transport & infrastructure companies
- Administration/governments





5G technology brings

- Security
- > Enable real-time, intelligent and autonomous decisions
- > Robust coverage
- Reliability
- Sustainability

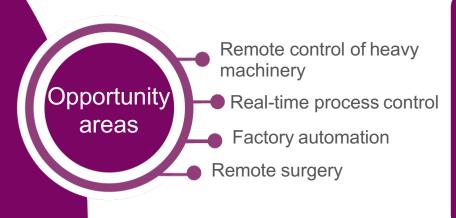
CRITICAL services and INFRASTRUCTURE CONTROL

Manage massive number of connections

Energy and water utilities connecting to millions of networked devices, enabling real-time intelligent and autonomous decisions

- Police and security services
- > Health care
- Agriculture
- Energy utilities
- Water utilities





5G technology brings

- Unique performance and latency characteristics required for these critical tasks
- Mobility
- Security



critical Control of remote devices

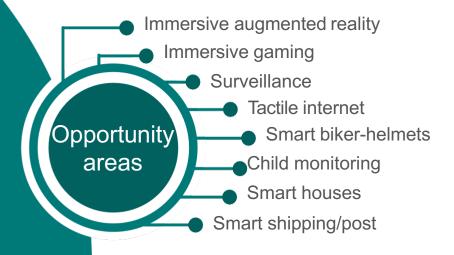
Controlling heavy machinery remotely to lower risks in hazardous environments

Benefits

Increase efficiency and reduce costs. Replace communication bus with wireless links

- Manufacturing
- Oil plant
- > Mines
- Healthcare





5G technology brings

- Reliable & Precise
- Non Intrusiveness
- > Privacy
- > Real-time
- Sustainability

human machine interaction

Tactile internet and smart interaction between humans and machines

Benefits

New business opportunities based on **context awareness** as the main difference from M2M

- Health care remote check up
- Universities & researchers
- Municipalities
- Fitness







Sensor Networks

Benefits

Maximizes productivity in both indoor & outdoor environments

Expand business opportunities

and business models through monitoring, tracking and automation capabilities in large scale

5G technology brings

- Efficiency smart grid, asset tracking
- Eco-system scalability
- > Security
- > Business Intelligence
- Sustainability

- Municipalities
- Farm
- Agriculture
- Water and electricity distributors



Results

When 5G becomes real, where is it real, investments and how to make money with this technology?

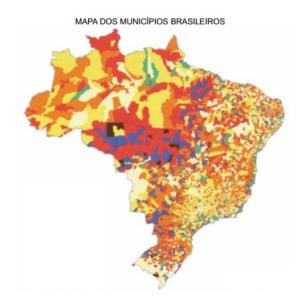




Anatel Auction of spectrum 700 MHz, 2.3Ghz, 3.5GHz and 26GHz

- When: July 2022 (Auction Q1 2020 -> Q3 2021?>);
- Licenses Price: ? (At least R\$ 40 Billion);
- Investment money: (Infra required Division of OI)?
- Offer 4G internet signal on approximately 27 thousand kilometers of federal highways. The deadline is until 2029, with 50% of the sections indicated in the notice covered by 2025;
- Bring 5G to the 26 capitals of Brazil and the Federal District until July 2022;
- For all cities in Brazil with more than 30,000 inhabitants, the deadline is July 2029;
- Bring 4G internet or above to all locations with more than 600 inhabitants by 2028;
- Build an optical fiber network, with about 13 thousand km, to benefit the North region;
- Migrate open TV from the 3.5GHz band, which will be used on 5G, to the Ku band. Bands are frequency bands in the air used for data transmission; and
- Build a private communications network for the government.
- And Huawei?





"A lei das Antenas"

- Municipal (5570) 2 months to 2 years to install antennas
- 5G will have 10x more antennas than 4G (~20 000 -> ~200 000 / Operator)

Challenges

Operators

Network

- Prepare & Plan Coverage
- Prepare & Plan Capacity
- Network performance Latency Synchronization

Learn New Technologies

- 5G
- IoT Devices
- Artificial Intelligence
- Cloud Systems

Network Operation

- Rules based -> Artificial Intelligence
- Own network and private networks









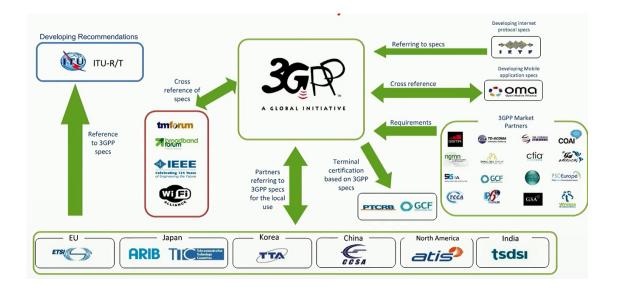


Challenges and Opportunities

Technology

Standardization and regulation

- Standards Development Organizations
- Industry Forums
- Regulatory Bodies and Administrations
- 5G to 6G (Tbits/s, 100GHz, $\lambda = 3mm$, 2030))



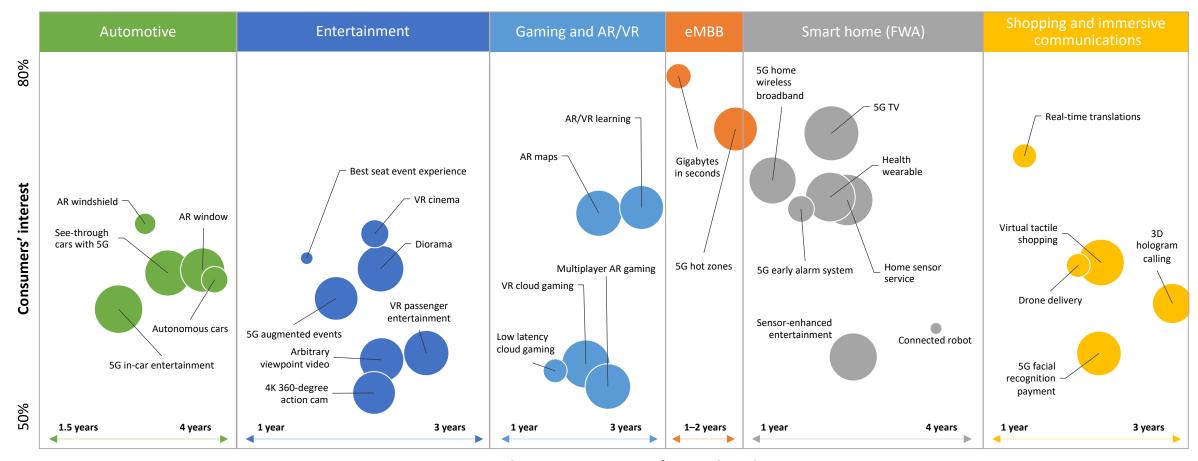
The Perfect Tech Storm for Society 5.0

- 5G (Speed + Low Latency)
- Artificial Intelligence and Automation
- Cloud Systems Device Revolution for Augmented / Virtual Reality
- Quantum Computing / Quantum Computers
- Network Virtualization
- Wireless Vertical Industries



TUDO iot

5G Consumer Use Case Roadmap



Timeline to go mainstream from 5G launch

Base: Usuários de smartphones com idade 15–69 na Australia, Argentina, Brazil, Belgium, China, Canada, Chile, France, Finland, Germany, India, Indonesia, Ireland, Italy, KSA, South Korea, Singapore, Thailand, Uruguay, the UAE, the UK and the US

Source: Ericsson Consumer & IndustryLab, 5G consumer potential (May 2019)

Willingness to pay Lowest (47%) Highest (79%)



Masterthings

Interaction and exchange of experience with experts from "Everything About IoT".



Top Six IoT Network Technologies Compared Advantages

5G	LoRa/LoRaWAN	NB-IoT/LTE-M	Wi-Fi	BLE	Zigbee
Greater capacityHigher Data RateLower latency	 Low battery consumption Economic implementation 	 Take advantage of existing 4G coverage Large volume of data Downloadability on licensed spectrum 	 Simplified and cost-effective deploymen Alternative to 5G (Wi-Fi6) Ubiquitous mobility 	Low costSimple setupNo hardware needed	 Device security Better mesh capabilities compared to Wi-Fi Flexibility for users and developers

Source: Ericsson Mobility Report



Six Top IoT Network Technologies Compared Disadvantages

5G	LoRa/LoRaWAN	NB-IoT/LTE-M	Wi-Fi	BLE	Zigbee
 High cost and complex infrastructure Complex SW release ecosystem Short range on mm waves 	 Not ideal for applications that require high data rates Not ideal for applications that require lower latency Limited security 	 High battery consumption Complex SW release ecosystem High cost LTE implementation for massive IoT use cases only 	 Limited coverage range Limited security High energy requirements 	 Short connection time Short range Low bandwidth 	 Low transmission and network stability Short range High maintenance cost







5G?

LoRa/LoRaWAN?

NB-IoT?

LTE-M?

Wi-Fi?

BLE?

Zigbee?

Other...?

